

Table 1

|  | CSX PUBLISHED<br>TRAIN MPH data | Start of third<br>quarter.               |  |  |  | Percent difference  |
|--|---------------------------------|--|--|--|--|---|
|  |                                 | 2016                                     |  | 2017   |  |   |
|  | Merchandise                     | 18.3                                     |  | 18.8   |  | 5%  |
|  | Old Multi level Auto            | 21.3                                     |  | No longer offered                              |  |   |
|  | Automotive now...               |  |  | 18.8   |  | -12%  |
|  | Old intermodal                  | 27.9                                     |  | 27.3   |  | -2%   |
|  | New Intermodal                  |  |  | 18.8   |  | -33%  |
|  | Coal                            | 17.5                                     |  | 17.9   |  | 2%  |
|  | Grain                           | 18.1                                     |  | 16.7   |  | -8%   |
|  | Average all train<br>types      | 20.8                                     |  | 20.4   |  | -2%   |
|  |                                 | An overall 2% train<br>velocity decrease |  | At huge time loss<br>for selected<br>customers |  | Increasing many<br>shippers "owned"<br>private car costs. |
|  |                                 |  |  |  |  |   |
|  |                                 |  |  |  |  |   |
|  |                                 |  |  |  |  |   |

Table shows a few key yards

|  | CSX YARD<br>FLUIDITY in hours         | HOURS AVG<br>DWELL |  |      |  |                                |
|--|---------------------------------------|--------------------|--|------|--|--------------------------------|
|  |                                       |                    |  |      |  | % Worse than a<br>year earlier |
|  | Yard                                  | 2016               |  | 2017 |  |                                |
|  | WILLARD                               | 32.2               |  | 42.5 |  | 31%                            |
|  | Avon                                  | 31.0               |  | 35.5 |  | 14%                            |
|  | Waycross                              | 30.9               |  | 42.5 |  | 37%                            |
|  | Nashville                             | 29.5               |  | 50.2 |  | 71%                            |
|  | Montgomery                            | 31.9               |  | 42.5 |  | 33%                            |
|  | Data from weekly<br>CSX. Public files |                    |  |      |  |                                |
|  |                                       |                    |  |      |  |                                |
|  |                                       |                    |  |      |  |                                |
|  |                                       |                    |  |      |  |                                |
|  |                                       |                    |  |      |  |                                |
|  |                                       |                    |  |      |  |                                |
|  |                                       |                    |  |      |  |                                |